# Task 5: Default risk in international financial operations

A bank has to decide on the financial and economic situation of two different companies by looking to their financial statements (balance sheet and income statement). Imagine a rating system of indicators for assessing default risk (see the example at the end of the task) and by taking into consideration the financial ratios commonly used in this case.

For more details about Financial Ratios we recommend:

http://www.accountingcoach.com/financial-ratios/explanation

https://www3.nd.edu/~mgrecon/simulations/micromaticweb/financialratios.html

## **COMPANY A (Balance sheet and income statement):**

## **Consolidated Income Statement Company A:**

| In millions, except per share data  |      |          |
|---|------|----------|
| REVENUES  |      |          |
| Sales by Company-operated restaurants                                     | \$ 1 | 18,169.3 |
| Revenues from franchised restaurants                                      |      | 9,272.0  |
| Total revenues  | :    | 27,441.3 |
| OPERATING COSTS AND EXPENSES  |      |          |
| Company-operated restaurant expenses                                      |      |          |
| Food & paper  |      | 6,129.7  |
| Payroll & employee benefits   |      | 4,756.0  |
| Occupancy & other operating expenses                                      |      | 4,402.6  |
| Franchised restaurants-occupancy expenses                                 |      | 1,697.3  |
| Selling, general & administrative expenses                                |      | 2,487.9  |
| Other operating (income) expense, net                                     |      | 18.6     |
| Total operating costs and expenses  |      | 19,492.1 |
| Operating income  |      | 7,949.2  |
| Interest expense-net of capitalized interest of \$14.7, \$15.5 and \$15.9 |      | 570.5    |
| Nonoperating (income) expense, net  |      | 6.7      |
| Income before provision for income taxes                                  |      | 7,372.0  |
| Provision for income taxes  |      | 2,614.2  |
| Net income  | \$   | 4,757.8  |
| Earnings per common share-basic   | \$   | 4.85     |
| Earnings per common share–diluted   | \$   | 4.82     |
| Dividends declared per common share                                       | \$   | 3.28     |
| Weighted-average shares outstanding-basic                                 |      | 980.5    |
| Weighted-average shares outstanding-diluted                               |      | 986.3    |

#### **Consolidated Balance Sheet Company A:**

| In millions, except per share data  |             |
|---|-------------|
| ASSETS  |             |
| Current assets  |             |
| Cash and equivalents  | \$ 2,077.9  |
| Accounts and notes receivable   | 1,214.4     |
| Inventories, at cost, not in excess of market   | 110.0       |
| Prepaid expenses and other current assets   | 783.2       |
| Total current assets  | 4,185.5     |
| Other assets  |             |
| Investments in and advances to affiliates   | 1,004.5     |
| Goodwill  | 2,735.3     |
| Miscellaneous   | 1,798.6     |
| Total other assets  | 5,538.4     |
| Property and equipment  |             |
| Property and equipment, at cost   | 39,126.1    |
| Accumulated depreciation and amortization   | (14,568.6)  |
| Net property and equipment  | 24,557.5    |
| Total assets  | \$34,281.4  |
| LIABILITIES AND SHAREHOLDERS' EQUITY  |             |
| Current liabilities   |             |
| Accounts payable  | \$ 860.1    |
| Income taxes  | 166.8       |
| Other taxes   | 330.0       |
| Accrued interest  | 233.7       |
| Accrued payroll and other liabilities   | 1,157.3     |
| Total current liabilities   | 2,747.9     |
| Long-term debt  | 14,989.7    |
| Other long-term liabilities   | 2,065.9     |
| Deferred income taxes   | 1,624.5     |
| Shareholders' equity  |             |
| Preferred stock, no par value; authorized – 165.0 million shares; issued – none                 |             |
| Common stock, \$.01 par value; authorized – 3.5 billion shares; issued – 1,660.6 million shares | 16.6        |
| Additional paid-in capital  | 6,239.1     |
| Retained earnings   | 43,294.5    |
| Accumulated other comprehensive income  | (1,519.7)   |
| Common stock in treasury, at cost; 697.7 and 670.2 million shares                               | (35,177.1)  |
| Total shareholders' equity  | 12,853.4    |
| Total liabilities and shareholders' equity  | \$ 34,281.4 |

# **Company B (Consolidated Balance Sheet and Income Statement):**

## **Income Statement Company B:**

| DIVIDENDS DECLARED PER COMMON SHARE            | \$<br>1.24   | \$ |  |
|--|--------------|----|--|
| DILUTED EARNINGS PER COMMON SHARE              | \$<br>3.38   | \$ |  |
| BASIC EARNINGS PER COMMON SHARE                | \$<br>3.46   |    |  |
| NET INCOME                                     | \$<br>1,597  | \$ |  |
| Net Income – noncontrolling interest           | 11           |    |  |
| Net Income - including noncontrolling interest | 1,608        |    |  |
| Income tax provision                           | 537          |    |  |
| Income Before Income Taxes                     | 2,145        |    |  |
| Interest expense, net                          | 149          |    |  |
| Operating Profit                               | 2,294        |    |  |
| Total costs and expenses, net                  | 11,339       |    |  |
| Other (income) expense                         | (115)        |    |  |
| Refranchising (gain) loss                      | (78)         |    |  |
| Closures and impairment (income) expenses      | 37           |    |  |
| Franchise and license expenses                 | 133          |    |  |
| General and administrative expenses            | 1,510        |    |  |
| Company restaurant expenses                    | 9,852        |    |  |
| Occupancy and other operating expenses         | 3,358        |    |  |
| Payroll and employee benefits                  | 2,620        |    |  |
| Food and paper                                 | 3,874        |    |  |
| Company restaurants                            |              |    |  |
| Costs and Expenses, Net                        |              |    |  |
| Total revenues                                 | 13,633       |    |  |
| Franchise and license fees and income          | 1,800        |    |  |
| Company sales                                  | \$<br>11,833 | \$ |  |
| Revenues                                       |              |    |  |

## **Balance Sheet Company B:**

| (in millions)  |             |    |
|--|-------------|----|
| ASSETS   |             |    |
| Current Assets   |             |    |
| Cash and cash equivalents  | \$<br>776   | \$ |
| Accounts and notes receivable, net   | 301         |    |
| Inventories  | 313         |    |
| Prepaid expenses and other current assets  | 272         |    |
| Deferred income taxes  | 111         |    |
| Advertising cooperative assets, restricted   | 136         |    |
| Total Current Assets   | 1,909       |    |
| Property, plant and equipment, net   | 4,250       |    |
| Goodwill   | 1,034       |    |
| Intangible assets, net   | 690         |    |
| Investments in unconsolidated affiliates   | 72          |    |
| Restricted cash  | _           |    |
| Other assets   | 575         |    |
| Deferred income taxes  | 481         |    |
| TOTAL ASSETS   | \$<br>9,011 | \$ |
| LIABILITIES AND SHAREHOLDERS' EQUITY   |             |    |
| Current Liabilities  |             |    |
| Accounts payable and other current liabilities   | \$<br>1,945 | \$ |
| Income taxes payable   | 97          |    |
| Short-term borrowings  | 10          |    |
| Advertising cooperative liabilities  | 136         |    |
| Total Current Liabilities  | 2,188       |    |
| Long-term debt   | 2,932       |    |
| Other liabilities and deferred credits   | 1,579       |    |
| Total Liabilities  | 6,699       |    |
| Redeemable noncontrolling interest   | 59          |    |
| Shareholders' Equity   |             |    |
| Common Stock, no par value, 750 shares authorized; 451 shares and 460 shares issued in 2012 and 2011, respectively | _           |    |
| Retained earnings  | 2,286       |    |
| Accumulated other comprehensive income (loss)  | (132)       |    |
| Total Shareholders' Equity –   | 2,154       |    |
| Noncontrolling interests   | 99          |    |
| Total Shareholders' Equity   | 2,253       |    |
| TOTAL LIABILITIES, REDEEMABLE NONCONTROLLING INTEREST AND SHAREHOLDERS' EQUITY                                     | \$<br>9,011 | \$ |

#### Default risk rating model (example):

| INDICATOR                 | FORMULA  | POOR                               | POOR ACCEPTABLE |   | ACCEPTABLE |                  | INTERMEDIATE |                        | GOOD |                                   | GOOD |  | D |
|---------------------------|--|------------------------------------|-----------------|---|------------|------------------|--------------|------------------------|------|-----------------------------------|------|--|---|
| Current liquidity         | Current assets<br>Current liabilities                    | Cl< 0,7                            | 1p              | 0,7≤Cl<1                                    | 4p         | 1≤Cl<1,3         | 7p           | 1,3≤Cl<1,6             | 9р   | 1,6 <cl< td=""><td>10p</td></cl<> | 10p  |  |   |
| Debts service ratio       | Gross profit + depreciation<br>Instalment + due interest | 0,00 – 0,49                        | 1p              | 0,50 – 0,99                                 | 4p         | 1,00 – 1,49      | 7p           | 1,50 – 1,99            | 9p   | 2,00 –                            | 10p  |  |   |
| Solvency                  | Own capital*100<br>Total liabilities                     | S<9                                | 1p              | 9≤S<14                                      | 4p         | 14≤S<20          | 7p           | 20≤S<26                | 9p   | 26 <s< td=""><td>10p</td></s<>    | 10p  |  |   |
| Profitability             | Net profit*100<br>Turnover                               | Negative value                     | Ор              |   | Up to 5%   |                  | 5p           | Over 5%                |      |                                   | 10p  |  |   |
|                           |  | DISTRIBUTION COMMERCE AND SERVICES |                 |   |            |                  |              |                        |      |                                   |      |  |   |
|                           | Stocks*n   | Over 181 days                      | 2р              | 151 – 180 days                              | 6р         | 121 – 150 days   | 10p          | 91 – 120 days          | 13p  | Up to 90 days                     | 15p  |  |   |
| Speed of turnover         | Turnover   |                                    |                 |   | -          | NDUSTRY AND AGRI | CULTURE      | Ē                      |      |                                   |      |  |   |
|                           |  | Over 281 days                      | 2р              | 241 – 280 days                              | 6р         | 181 – 240 days   | 10p          | 121 – 180 days         | 13p  | Up to 120 days                    | 15p  |  |   |
|                           |  |                                    |                 |   | DISTRI     | BUTION COMMERCE  | AND SE       | RVICES                 |      |                                   |      |  |   |
| Clients period collection | Receivables*n  | Over 181 days                      | 1p              | 151 – 180 days                              | 4p         | 121 – 150 days   | 7p           | 91 – 120 days 9p Up to |      | Up to 90 days                     | 10p  |  |   |
| chents period concetion   | Turnover   | INDUSTRY AND AGRICULTURE           |                 |   |            |                  |              |                        |      |                                   |      |  |   |
|                           |  | Over 281 days                      | 1p              | 241 – 280 days                              | 4p         | 181 – 240 days   | 7p           | 121 – 180 days         | 9р   | Up to 120 days                    | 10p  |  |   |
| Profitability ratio       | Operating profit*100<br>Turnover                         | 1 – 4,9%                           | 3р              | Between 5 – 9,9%                            |            |                  | 7p           | More or equal with 10% |      | 10p                               |      |  |   |
| Trend of turnover         | Turnover 1-Turnover 0<br>Turnover 0                      | Decreasing                         | 0               | Decreasing in comparison with last 6 months | 3          | Constant         | 7            | Increasing             | 10   |                                   |      |  |   |